



Curriculum Vitae

John T. Farrell, MAI, AI-GRS

Managing Director, Valuation & Advisory
Dispute Analysis & Litigation Support
Cushman & Wakefield
T +1 202 594 3717
john.farrell@cushwake.com
www.cushwakelitigation.com

Professional History

Cushman & Wakefield

Managing Director
Washington, DC
2016 – Present

Avison Young

Senior Vice President
New York, NY
2014 – 2016

NGKF (previously Grubb & Ellis Co.)

New York, NY
Managing Director 2012 – 2014 (NGKF)
Director 2004 – 2012 (G&E)

Experience

Mr. Farrell has been providing real estate valuation and advisory services since 2002 and has served both as an expert witness and as an arbitrator. His practice is focused on environmental contamination, construction defects and delays, partnership disputes, rent reset arbitrations, tax appeals, condemnation, lost profits damages, bankruptcies, foreclosures, and a wide variety of other complex real estate disputes.

Over the years he has prepared appraisal, rental, and market and feasibility studies for a variety of other purposes including estate tax, gifting, lease negotiation, asset acquisition and disposition, corporate mergers, urban renewal, financing, and various other corporate planning purposes. He has also prepared many expert witness designations and rebuttal reports.

Recently he has appraised property in Fairfax County, Virginia condemned for Phase 2 of WMATA's Silver Line, numerous office buildings in the District of Columbia for tax assessment appeal purposes, retail property in Maryland that was the subject of a foreclosure action, several multifamily properties in New York City in connection with a title defect matter, and provided rebuttal services in connection with certain foreclosed RMBS loans collateralized by assets located throughout the country.

Mr. Farrell has been awarded both the Appraisal Institute's MAI designation and the AI-GRS review designation. He is active with ULI Washington, the District of Columbia Building Industry Association ("DCBIA"), Lambda Alpha International, and the National Realty Club. He also consulted pro bono for

the New York City Department of Planning on Local Law 33 (the Post 9/11 revised NYC Construction Codes).

Mr. Farrell is licensed as a Certified General Real Estate Appraiser in Maryland, New York, Pennsylvania, Virginia, and the District of Columbia.

Professional Designations and Affiliations

- American Bar Association, Associate Member (2017 – present)
- Appraisal Institute (2005 – present)
 - AI-GRS Designated Member (2017 – present)
 - MAI Designated Member (2015 – present)
- District of Columbia Building Industry Association, Member (2017 – present)
 - Public Policy & Regulation Committee (2017 – present)
- International Right of Way Association, Member (2017 – present)
- Lambda Alpha International, Active Member (2017 – present)
- NAIOP Northern Virginia, Member (2018 – present)
- National Realty Club, Member (2016 – present)
 - Board of Governors (2016 – present)
- NYU SPS Schack Institute of Real Estate
 - Global Curriculum Advisory Committee, Member (2014 – 2015)
 - NYU Schack Alumni Board, Member (2010 – 2018)
 - » President (2016 – 2018)
- Urban Land Institute, Full Member (2016 – present)
 - ULI Washington Regional Initiatives Council (2017 – present)
 - ULI New York Infrastructure Council (2016 – present)

Education

- Master of Real Estate (Finance), NYU Schack Institute of Real Estate, 2009
- Bachelor of Arts, History (Economics), New York University, 2002
- Fairfield College Preparatory School, 1996

Selected Seminars

- AI Solving Land Valuation Puzzles, March 2018
- AI Condemnation Appraising: Principles & Applications, May 2017
- AI 7-Hour National USPAP Update – Litigation Focus, Dec 2015
- AI Zoning Rules: Legal Permissibility – The Threshold of Highest and Best Use, Oct 2015
- AI Marketability Studies: Six-Step Process & Basic Applications, May 2014
- AI Litigation Skills for the Appraiser, Dec 2012

- AI Real Estate Synergies: Arts, Sciences and Infrastructure, Sept 2012
- AI Perspectives in Green Commercial Real Estate Valuation, Oct 2011
- AI Analyzing Real Estate Transactions in a Depressed Market, June 2010
- AI Resolution of RE Valuation Disputes: Negotiation/Mediation/Arbitration, May 2010
- AI Hotel Valuations – New Techniques for Today’s Uncertain Times, Mar 2010
- IRWA 7-Hour National USPAP Update – Eminent Domain Focus, Mar 2017
- IRWA Corridor Valuation: Conservation Corridors, Mar 2017
- IRWA Fundamentals of Easements & Assessing Damages, Mar 2017

Special Awards

- NYU SPS Bart Lawson Award for Public Service, 2013

Publications

- “Undermining the Foundations: Dysfunctional Transit Funding Systems Compromise New York’s Future,” Premises, Spring 2014